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Business Unit	Gauteng Operating Unit
Description/ Scope of Work	Provision for civil work on MV/LV underground cables within Eskom Distribution Gauteng Cluster, for a period of 36 Months on an “as and when” required basis
Duration of the Project	5 Years
Budget	
Name of Buyer	Tlou Mashilo

Section 1: Objective criteria

The inclusion of objective criteria in an enquiry is not mandatory but a condition for contract award, and if included, this must align with the requirements of the PPPFA [clause 2(1)(f)] and be clearly stated in the enquiry together with the consequence of such objective criteria (i.e., if the tenderer does not meet objective criteria; it may lead to the second-ranked tenderer being recommended for award).

B-BBEE Contributor	Status	Level of	Number of points (90/10 system)	Number of points (80/20 system)
1			10	20
2			9	18
3			6	14
4			5	12
5			4	8
6			3	6
7			2	4
8			1	2
Non-compliant contributor			0	0

NB: The following documents are required to claim preference points,

Valid B-BBEE certificate issued by a SANAS accredited verification agency / affidavit / CIPS affidavit


Proof of ownership / shareholding (preferably CIPC documentation) inclusive of shareholding breakdown

Certified ID copies of shareholder(s)

Proof of Disability (where applicable)

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Tenderer failing to provide documentation for the allocation of preference points will not be disqualified, but'

May only score point out of 90/80 for price

Scores 0 points out of 10/20 for specific goals

The migration plan will be required from tenderers who's BBBEE Score is level 4 and above.

1.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

Is this Commodity or part of it a Designated Sector?

YES	NO
x	<input type="checkbox"/>


Please indicate below Designated Components

Description	DTI Threshold
All steel work	100%
Electrical Cables	90%
Concrete/ building material	100%
Concrete poles	100%
Steel Products and Components for Construction	100%
Line hardware	100%
Power line hardware	100%
Joining connecting components	100%
Plastic Pipes & Fittings	100%
Assembly and Testing of full built unit	100%

NOTE: SBD 6.2 Declaration Form and Annex C (Local Content Declaration-Summary Schedule) are therefore mandatory for contract award.

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1.2 CIDB Skills Development Continuation of Mandatory Requirements for Contract Award

Is there CIDB compulsory training?

If Yes, what is the% of the Construction Skills Development Goal % (CSDG)

YES	NO
x	<input type="checkbox"/>
0.25%	

If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets

Criteria	Eskom Target	Tenderer Commitment
CSDG Percentage	0.25%	
Description	Ref. Skills Development (4)	

NIPP (NOT APPLICABLEA)

1.4 Enterprise Development (ED)

The winning tenderer/s will be required to participate in ED initiatives and will be required to identify, select, and develop emerging black owned enterprises as beneficiaries to improve their technical capability. The investment required to be allocated towards enterprise development.

Tenderers shall develop the assigned ED beneficiaries on behalf of Eskom and may not own a stake or shares (strictly 0% shareholding) in the assigned ED beneficiary, either directly or through a flow through or modified principles calculation. The ED beneficiary that qualifies for development shall:


- Be a legal entity registered with National Treasury's Central Supplier Database.
- Reside or be located within rural municipalities (outside a metro municipality) in the eight provinces of South Africa: and
- Wholly Black Owned, controlled, and managed, classified as an Exempted Micro-Enterprise (EME)

Requirements for the ED program:

Tenderers are required to conduct a needs analysis on the ED beneficiaries to identify developmental areas. This will be followed by the formulation of a development program with milestones aimed at eliminating identified gaps. Tenderers will then develop a schedule of activities to address the identified developmental areas.

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The tenderer will also allocate resources for the development of the ED beneficiary and assign an ED champion. The ED champion will be suitably qualified and experienced to monitor progress and complete portfolio of proof for the following activities for submission to Eskom every six months.

- Skills transfer with emphasis on innovation.

In addition, tenderers shall comply with requirements from the (non-exhaustive) list below:

1. Management and labor skills transfer.
2. Establishment of administrative systems.
3. Establishment of cost controls systems.
4. Planning, tendering, and programming skills transfer.
5. Business skills transfer with emphasis on entrepreneurial and negotiation skills.
6. Legal compliance.
7. Procurement skills transfer.
8. Contractual knowledge transfer

From signing of the contract, tender/s will be given 30 days to submit the following, this requirement will further be discussed during negotiations

Procurement from Designated Eskom Target Tenderer Proposal
Group

Black Owned	4.0%
Black Women Owned	3.0%
Black Youth Owned	2.0%
Black Persons with Disability	1.0

Process of monitoring and reporting related to the ED program:

The Eskom assigned representative shall:


- Ensure that all the pre-requisites for an ED relationship have been met over the agreed timelines of the contract to recognize the ED Program.
- Ensure that the ED Program complies with the requirements; and
- Interview and inspect any relevant documentation including premises for the ED beneficiary and selected staff to verify ED Program is compliant to contractual SDL&I commitments.

NOTE 1: The tenderer shall submit the following returnable for enterprise development:

- Enterprise development agreement signed by both the tenderer and the ED beneficiaries to confirm ED is on behalf of Eskom.
- Copies of letters from the tenderer to the ED beneficiaries, stating the intent to develop the enterprise. The tenderer should sign both documents and the ED beneficiaries earmarked.
- A schedule of activities to address the identified developmental areas

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At contract award, Eskom and the ED beneficiary shall sign the ED agreement.

The successful tenderer will be required to draft an Enterprise Development program and agreement within 14 days of contract award. The ED agreement must be signed with the beneficiary and sent to Eskom for review and acceptance. The accepted ED program will be monitored throughout the duration of the contract.

Section 2: Other SDL&I Objectives in line with RDP Goals

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I undertakings do not form part of scoring but commitments will form part of contractual obligations

2.1 Job Creation

Jobs. Tenderers are required to submit proposals for the type and number of jobs that will be created and retained in South Africa as a direct result of being awarded a contract.


Type of Jobs to be created Skilled	Number of Jobs to be created Unskilled
Type of Jobs to be Semi Skilled	Number of Jobs to be retained

Local recruitment requirements South African Citizens:

Type of jobs	Target set (local-to-site)	Suppliers Proposal
General workers	100%	

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Semi-skilled	70%	
Skilled	10%	

2.2 Subcontracting as condition of award (Mandatory)

Subcontracting on contracts above R30 million and is a condition for contract award.

Tenderers shall subcontract a minimum of 15% of the contract value to the following designated groups:

an EME or QSE which is 51% owned by black people living in rural or underdeveloped area or townships.

NOTE 2: Tenderers shall submit the following mandatory returnable for Subcontracting:

Subcontracting agreement signed by both with subcontractors' company registration documents (CK and B-BBEE certificate or sworn affidavit) or

Copies of sub-contracting contracts (agreements) or copies of letters from the tenderer to the sub-contractors, stating the intent to sub-contract. The Tenderer should sign both documents and the Sub-contractor(s) earmarked.


The tenderer will propose the potential scope to be subcontracted and/or outsourced:

Scope that could be subcontracted and/or outsourced:

- Cable and Pipe inspection
- Building material
- Assembly and Testing
- Environment Vegetation Management
- Security Services
- Supply of food and catering
- Toilets and hygiene services
- Accommodation
- Staff transportation
- Transportation project material (normal and abnormal loads)
- Supply of stationery
- Plant hire
- Supply of PPE
- Provision of medical screening services

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- Removal and management of hazardous waste
- Supply of mobile offices
- Cleaning of mobile offices/laydown area
- Design of scaffolding and formwork
- Supply and Maintenance of Office Equipment

2.3 Skills development

Tenderers are required to submit proposals for skills development in the advancement of Engineers, Artisan / Apprenticeship programme in related fields.

Eskom reserves the right to negotiate with the tenderer on Eskom's requirements. The outcome of the negotiations will be a contractual obligation. If negotiations are not required, the tenderer's SDL&I undertaking will become a contractual condition.

Skills development is designed to benefit the currently unemployed graduates from school; further education and training campuses; and universities. Task orders will vary and it is therefore deemed that each supplier will be required to train a minimum of One (1) skill per R2 000 000(accumulated value invoiced) during the term of the contract.


The composition of these candidates must be representative of the population demographics of South Africa. Note that these targets for skills development candidates categorically exclude Eskom employees. This is to address core, scarce and critical skills and the MerSETA scarce and critical skills. These skills may also be included on the 2018 list of occupations in high demand as stipulated

in the Government Gazette 41728. Candidates shall be from all provinces in the country, and their composition shall be representative of the population demographics of South Africa.

Category	Eskom Target	Tenderer proposal
Civil Engineer Trainees	1	
Safety Office	1	
Artisan/ Engineers	1	
Electrical		
HE Reps Trainees	1	

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Machine operator	1	
Total Number of Candidates to be trained		

Note: Suppliers will be required to develop at least one skill for every R2m spent by Eskom.

The process of developing these skills shall involve the participation by tenderers directly and also through their supply network. In certain cases, the SETAs accredited training providers can be approached to participate in developing critical and scarce skills.

Note that these targets for skills development candidates categorically exclude Eskom employees and registered learners. Tenderers are required to take full responsibility for the total cost of developing the requisite skills, and Eskom shall not make any financial contribution towards the fulfilment of this obligation. Tenderers also are advised to approach their relevant SETAs to access grants, subsidies and incentives as well as South African Revenue Services for tax rebates that are earmarked for skills development initiatives.

Section 3: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.


As security for the fulfilment of all SDL&I obligations, Eskom will apply a penalty of 2.5% of every invoice amount (excluding VAT) for failure to submit SDL&I performance reports every quarter; or failure to meet the SDL&I obligations in a contract.

Section 4: Reporting and Monitoring

The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&I obligations described above. Eskom shall review the SDL&I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&I obligations have not been met. Upon notification by Eskom that the suppliers have not met their SDL&I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.

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Every contract shall be accompanied by the SDL&I Implementation Schedule which must be completed by the suppliers and returned to SDL&I representative for acceptance within 14 days of contract award.

Section 5: General Information on Validity of Sworn Affidavits

The following must be considered when it comes to validity of Affidavits;

Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:

Name/s of deponent as they appear in the identity document and the identity number.

Designation of the deponent as the director, owner or member must be indicated in order to know that person is duly authorised to depose of an affidavit. (Mark the applicable option).

Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.

Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. (No blank spaces to be left).

Indicate total revenue for the year under review and whether it is based on audited financial statements or management account. (Mark the applicable option).

Financial year end as per the enterprise's registration documents, which was used to determine the total revenue. (Financial year end to be stipulated by day/month/year).

B-BBEE Status level. An enterprise can only have one status level. (Tick applicable level)

Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.

Date deponent signed and date of Commissioner of Oath must be the same. (The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)

Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.

Accepted By: (Tenderer)

Compiled by: Mosa Makhubo

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SDL&I Snr Advisor
Supplier Development and Localization
Date:11 May 2026

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